## Pricing Guide (Prices current as of 2019-2020)

	School Belles	School Days/Closet	Educational Apparel	Land's End	Target	Children's Place	Old Navy	Walmart	Home & School Association
Logo Gym Shirts	\$10.50 - \$13.00	\$9.99 - \$10.99	\$9.99	\$19.90- \$22.90					\$12.50
Gray Gym Shirts					\$4-\$6	\$9-\$11	\$5-\$8	\$5	
Gym Shorts	\$17.50- \$19.50	\$14.00- \$18.00	\$12.99- \$14.99	13.95- 20.95					\$12.50
V-Neck Jumper	\$42.95- \$46.95	\$38.99- \$40.99	\$37.99- \$39.99			\$29.99- \$32.99	\$31.99- \$37.99		
Plaid Shift Jumper	\$42.95- \$46.95	\$38.99- \$40.99	\$37.99- \$39.99	\$40- \$45.95			\$25.95- 45.95		
Khaki Skirt	\$39.95- 43.95	\$31.99- \$35.99	\$31.99- \$37.99	\$25.95- 45.95	\$19.99			\$8.53- \$9.97	
Khaki Skort	\$29.50- 46.95	\$31.99- 35.99	\$18.99- \$21.99	\$20.95- \$35.95	\$9.99- \$14.99	\$16.95	\$16.99	\$9.47	
Plaid Skirt	\$43.95- \$47.95	\$33.99- \$37.99	\$31.99- \$33.99	\$40.95- \$50.95					
Plaid Skort	\$46.50- \$50.50	\$35.99- \$39.99	\$28.99- \$30.99	\$40.95- \$50.95					
Maroon Polo Short Sleeve	16.50- 20.50	\$15.99	\$16.99	\$16.50- \$30.50	\$6.00- \$7.00	\$10.95	\$9.99	\$5.00- \$7.00	
Maroon Polo Long Sleeve	\$18.50- \$22.50	\$18.50- \$24.50	\$18.99- \$24.99	\$209.95- \$35.95	\$9.00- \$12.99	\$12.95	\$12.99	\$8.00	
White Polo Short Sleeve	\$16.50- \$20.50	\$15.99	\$16.99	\$16.50- \$30.50	\$7.00- \$10.00	\$12.95	\$9.99	\$5.00- \$7.00	
White Polo Long Sleeve	\$18.50- \$22.50	\$18.50- \$24.50	\$14.99	\$22.95- \$30.95	\$9.00- \$12.99	\$14.95	\$14.99	\$8.00	
Logo Sweatshirt (B/G)	\$24.00- \$39.50	\$32.99- \$39.99	\$29.99- \$32.99	*Spreadsheet shows regular prices					

## **Typical Sales**

Educational Apparel: 25%-50%

Target: 25%-80% Old Navy: 30%-50%

Children's Place: 25%-80%

School Belles: 25%

School Days/Closet: 25%

## **Additional Notes:**

- 1. Home & School Association has a used uniform sale multiple times during the school year.
- 2. Amazon.com is another great place for the mesh maroon gym shorts.
- 3. Spirit wear can be purchased through the Home & School Association. They can be contacted at sttimhasa@gmail.com.